

SURF CITY'S REALTOR SEAN STANFIELD CLOSES HUNTINGTON BEACH'S HIGHEST RESIDENTIAL SALE-TO-DATE

First Team's Sean Stanfield, affectionately coined "Surf City's Realtor" by long-time clients, broke every Huntington Beach residential sale record upon closing the deal on 16632 Coral Cay, a \$6 million dollar waterfront property with a 285-foot boat dock. This record breaking sale follows Stanfield's personal record breaking month in August when he represented 16 buyers and sellers, attaining approximately \$30 million in sales volume.

So what's the secret to Stanfield's success? "The key is that I built my business selling condos and worked my way to the multi-million-dollar homes, but I've never stopped selling the full run of price ranges - I think that's important" said Stanfield. "I'll never stop selling in the full gamut of price ranges. I sell people a home for \$3 million, and they have children, brothers, and sisters that are in more of an average price range. It's always especially exciting – or maybe I should say satisfying – with first-time buyers when you've done well by them."

Born and raised in Huntington Beach, Stanfield began his real estate career at the age of 18. Nearly 19 years later, Sean's unrivaled dedication lead him to become First Team's #1 sales producer since 1998 out of nearly 2,000 First Team agents across Southern California. That's why it was no surprise when the "The Real Estate Top 200", sponsored by *The Wall Street Journal* and *REAL Trends*, announced Stanfield as the #1 agent in Southern California, #2 in California and #5 nationwide for individual agents with a sales volume of approximately \$178,726,000 for 2006.

Stanfield specializes in the communities of Huntington Harbour, Downtown Huntington Beach, Huntington Seacliff, Edwards Hill, Sunset Beach and Surfside. "The reality is that Huntington Beach delivers the biggest bang for your buck when it comes to the beach-oriented lifestyle," said Stanfield. "I love Huntington Beach, and it's always a treat to help people who thought living here was beyond their means, reach their dream." Sean also specializes in the prestigious golf communities of Palm Springs and surrounding desert areas through the Stanfield Residential Group and exclusively represents the Harbour Bay Homes development, a premier waterfront luxury estates homebuilder, on all of their Huntington Harbour projects.

First Team's superior marketing and advertising, combined with Stanfield's integrity and breadth of experience makes for a powerful team.

"The thing that strikes me the most is the strength of leadership at First Team – specifically, the owner, Cam Merage," said Stanfield. "He has such foresight. He looks ahead at what the next trends are going to be, and implements changes at First Team to meet them. When other companies are just catching on to a change in the market, we've already seen it coming and adapted to it."

Stanfield is active in many charitable endeavors including the Orange County Chapter of Cure Autism Now, the Huntington Youth Shelter and local Huntington Beach schools. Stanfield also supports local community preservation projects, including donating \$25,000 to "Friends of Huntington Harbour, Inc." for their elaborate Edinger Avenue beautification project. For his title sponsorship donation, the Friends of Huntington Harbour, Inc. have coined Stanfield the "Huntington Beach Angel".

To speak with First Team's top producing agent Sean Stanfield, please call (714) 421-3377, or view his latest collection of waterfront estates, charming homes and stylish condos at www.SeanStanfield.com.